



The Insider

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*Paul Kennedy, principal,
Kennedy Management Partners*

Bitcoin, blockchain and banking: the “ValueWeb”

July 13, 2016 by Paul Kennedy

IT consulting veteran Paul Kennedy takes us through Chris Skinner’s latest book, “ValueWeb: how FinTech firms are using mobile and blockchain technologies to create the Internet of Value,” explaining how and why banks need to adapt their vision to include advanced technology strategy.

Internet of Things building the banking future

“The Internet of Things will have taken over, and machine-to-machine transactions involving cyber currencies and something like the blockchain will be pervasive,” Kennedy noted. [Read](#)

[more](#)



*Conor Duffy, global strategist, Enterprise
Solutions & Alliances, Dell*

Vitamin Y: a Dell cloud – IoT update

July 22, 2016 by Mary Allen

Dell is recombining buy, build and partner strategies to develop its portfolio of cloud and IoT solutions, with greater focus on creating relationships that support new ecosystems solutions – at least until the EMC acquisition is complete.

A ground-breaking cloud solution

Dell’s Hybrid Cloud System, for example, a new appliance built in partnership with Microsoft that now also supports VMware and Red Hat, means that customers

“are able to use hybrid where it makes sense,” noted Conor Duffy, global strategist, Dell Enterprise Solutions & Alliances. [Read more](#)



Anthony Gadiant, president and CEO, Voci Technologies

Nowhere to hide: Nuix Voice speeds audio and video analytics

July 25, 2016 by Denise Deveau

Voice analytics technologies have long needed to evolve to address the demands of companies that rely on information provided by speech recognition. Improving the transcription speed of audio and video data is Nuix Voice's specialty.

Voci: unleashing the power of speech

Nuix Voice facilitates interaction with audio and video content, enabling companies to get more out of the “power of speech-to-text element [...], for example, you could correlate click events on a website, emails sent to support, questions posted on forums and now fully punctuated transcripts of calls. Basically call [or video] data is now just data” explained Voci president and CEO Anthony Gadiant. [Read More](#)

451 Research: IoT security M&A, Part 2

July 11, 2016 by Christian Renaud, Brian Partridge and Brenon Daly

451 Research analysts have suggested that as enterprise requirements become more demanding, Internet of Things providers will need to reduce complexity in the current multi-vendor service approach. One consistent thread, they add, is security which will need to be built across the IoT architectural stack.

An insight into the IoT providers' future

To address this challenge, 451 researchers have described how many of the key IoT players will have to upgrade their security capabilities, and in so doing, simplify the IoT customer journey. [Read more](#)

Company	Edge	Gateway	Application	Network	Datacenter /Cloud
ARM	0.25	0.50	0.75	0.00	0.00
Cisco	0.00	0.25	0.50	0.75	0.50
Dell	0.25	0.50	0.75	0.50	0.25
Fujitsu	0.25	0.50	0.75	0.25	0.50
Google	0.50	0.00	0.25	0.00	0.75
Hitachi	0.25	0.50	0.75	0.25	0.50
Intel	0.50	0.25	0.75	0.25	0.00
Microsoft	0.25	0.00	0.75	0.25	0.75
Nokia	0.25	0.50	0.75	0.50	0.25
Oracle	0.50	0.00	0.75	0.25	0.50
Siemens	0.25	0.50	0.75	0.25	0.50

About InsightaaS

The Insider is a bi-weekly e-newsletter that, like its parent website InsightaaS, it is dedicated to exploring "the 'why' in enterprise technology."

Our enews offers unique and depth perspective on Analytics, Cloud, Data Centre, IT Management (including security), The Internet of Things, and Vitamin Y, a concise view of industry trends and events. If you are interested in staying current with our research, featured content and editorial coverage in these areas, click on any of the articles in this e-newsletter. If you are interested in a steady stream of thought leadership, click on the link below and we'll subscribe you!

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