

The Insider

November 4, 2015

VMware keystone in Saskatchewan healthcare cloud

October 28, 2015 by Mary Allen



With VMware and EMC as partners, “eHealth Saskatchewan now acts as a managed services provider, delivering IT services out of its data centre on behalf of several healthcare regions”

Why VMWare and EMC?

“As a long-time customer of VMware with approximately 95 percent of its infrastructure virtualized on the vSphere platform, the eHealth organization was felt that work with this group was the next logical step.” [Find out about the benefits for eHealth partner institutions](#)

The Salesforce IoT Cloud

November 2, 2015 by Lynn Greiner



“Salesforce is running that race with its IoT Cloud.”

Why?

Beyond ‘things’ IoT Cloud also connects data from websites, blogs, social interactions to bring customer context to transactional data. Salesforce refers to this as the Internet of Customers, based on the premise that behind every “thing” is a customer.

The downside...

There are some red flags, like privacy issues, that need to be addressed before it gets creepy. “One story that quickly went viral (and is now almost a legend)....” [Read more](#)

IA fighting the good fight against the dark forces

October 23, 2015 by Denise Deveau



The product...

TELUS Intelligent Analysis allows businesses to fight against cyber threats by connecting different sources of information.

Why?

Today’s new cybercrime threats demand innovative solutions, argued Michael Argast, director, sales engineering and enablement, TELUS Security Solutions. According to Argast, “the balance of power between the bad guys and the defenders is lopsided.” [Read more](#)

Locating IoT in current mobile trends

October 20, 2015 by Mary Allen



Accenture's Global Mobility Study for 2015 main subjects...

This year, the study "focused on three topics: how adoption of mobile can enhance the business, issues in the deployment of mobile applications, and company views on the emerging IoT opportunity"

The findings...

Canadian organizations did not fare as well as their global counterparts "in areas such as having a context-aware device interface, having a technology platform for data exchange, and a robust ecosystem of partners".

[Read more](#)

Cloud shines through acquisition buzz at Dell World 2015

October 25, 2015 by Mary Allen



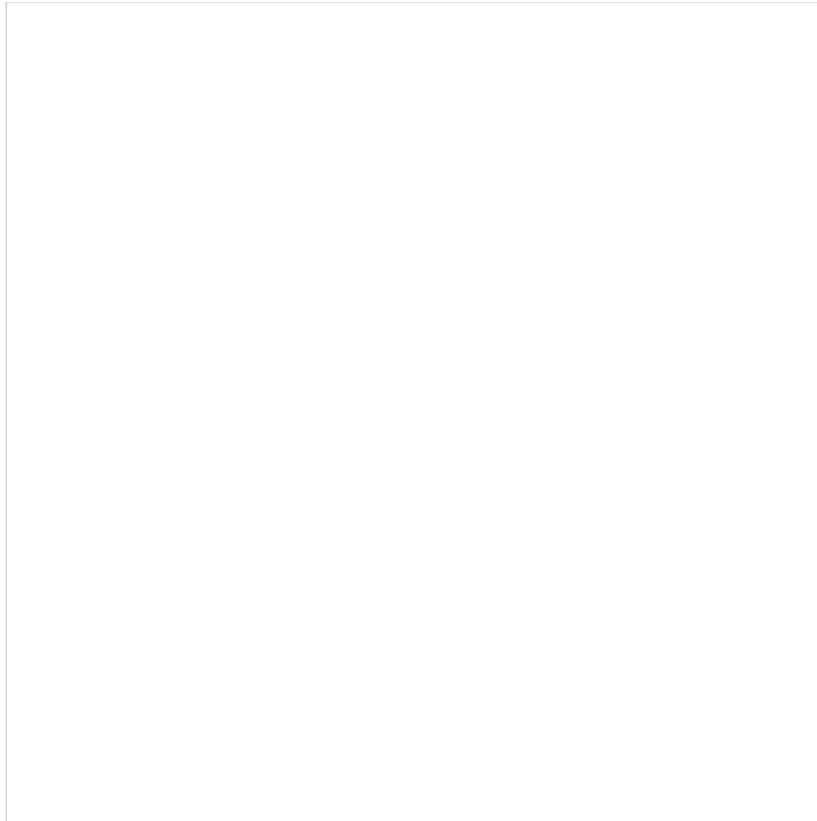
"Dell is now positioning the company as 'the only provider of end-to-end solutions'"

The key requirement....

"If history has shown that merger success depends on integration at cultural, operational and technology levels, there is wide disparity on the mechanics of this."

Why EMC?

For Dell, the EMC acquisition means portfolio growth and entre to enterprise accounts. Learn more about the acquisition and Dell's hybrid cloud system developed in partnership with Microsoft....[Read more](#)



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The Insider is a bi-weekly e-newsletter that, like its parent website InsightaaS, it is dedicated to exploring "the 'why' in enterprise technology."

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